# PLATINUM BROKER PREVIEW

[Ku-zu:ian] REAL ESTATE



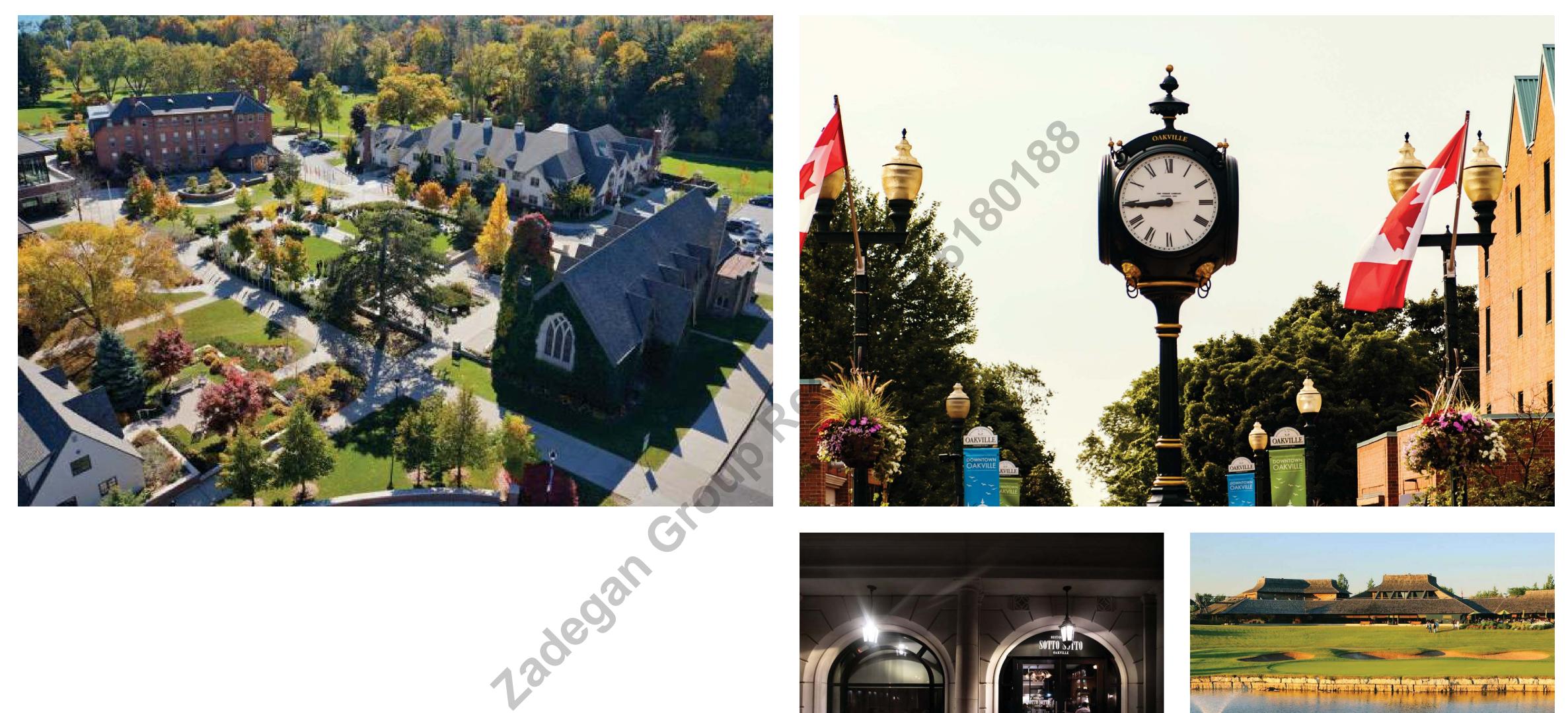
# Enviably Oakville

Distrikt Trailside complements Oakville's beauty and premier livability is taken a step further. This master-planned community of condominiums and two - storey suites nestled amid verdant parks and untouched ravines combines lush surroundings with superior connectivity at your doorstep. Experience a lifestyle imbued with fine dining, world-class shopping, Lake Ontario, and some of the best public and private schools in the area.

With the Success of Oakville's greatest project launch, Distrikt Trailside is excited to add the next phase of luxury and smart living in this award winning project. Distrikt Trailside 2.0 is here.





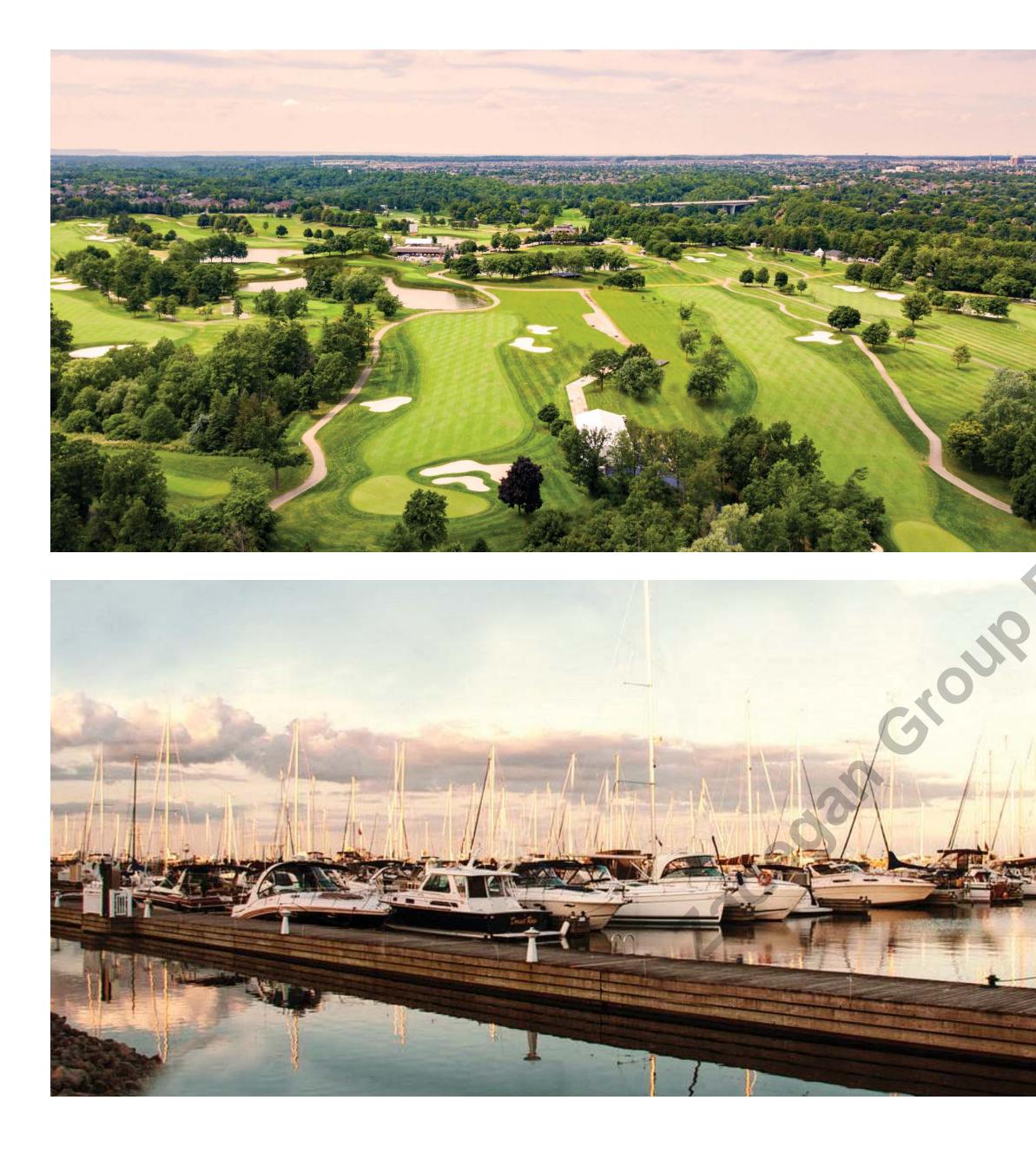


## THE BEAUTY OF OAKVILLE

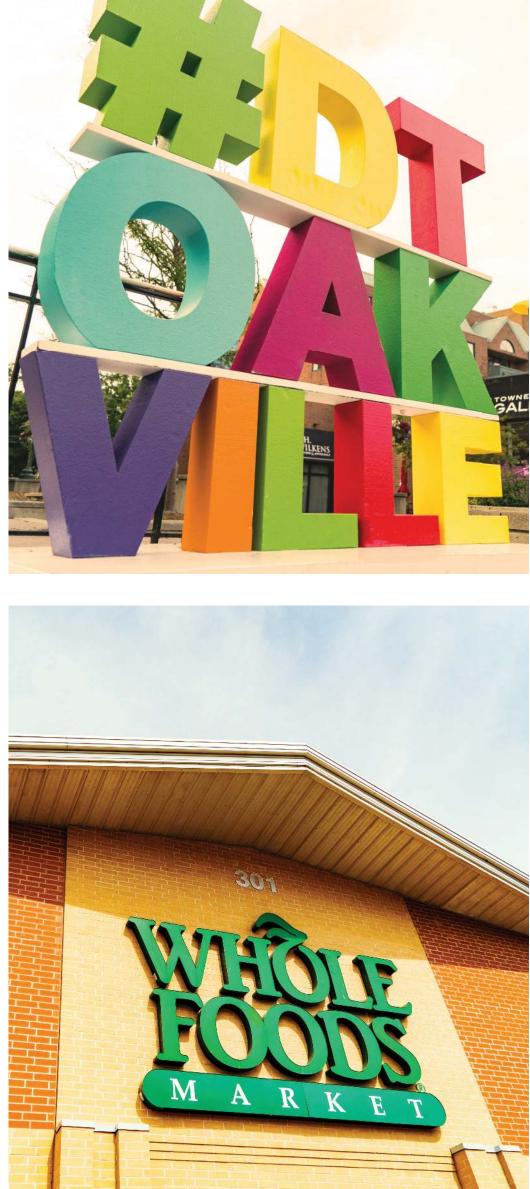
















# **10 REASONS TO BUY IN OAKVILLE**



 $\mathbf{01}$ 

Ranked the number 1 place to live in Canada by Money Sense Magazine



02

Incredible employment opportunities and programs to fund businesses





06

Close proximity to top medical facilities



 $\mathbf{07}$ 

Oakville GO Station is the second largest train terminal behind to Union Station





Toronto

03

Easy access to the top schools and post secondary institutions



04

Plenty of recreational and sports facilities



05

Excellent real estate investment





Only 30 minutes from



())

Rated one of the safest places to live



1()

2,500 acres of parkland along with beautiful shoreline



# THE CENTRE OF OAKVILLE

#### DEMOGRAPHIC

- English
- Scottish
- Irish
- Italian
- German
- ChineseIranian

• East Indian

French

Polish

#### RECREATION

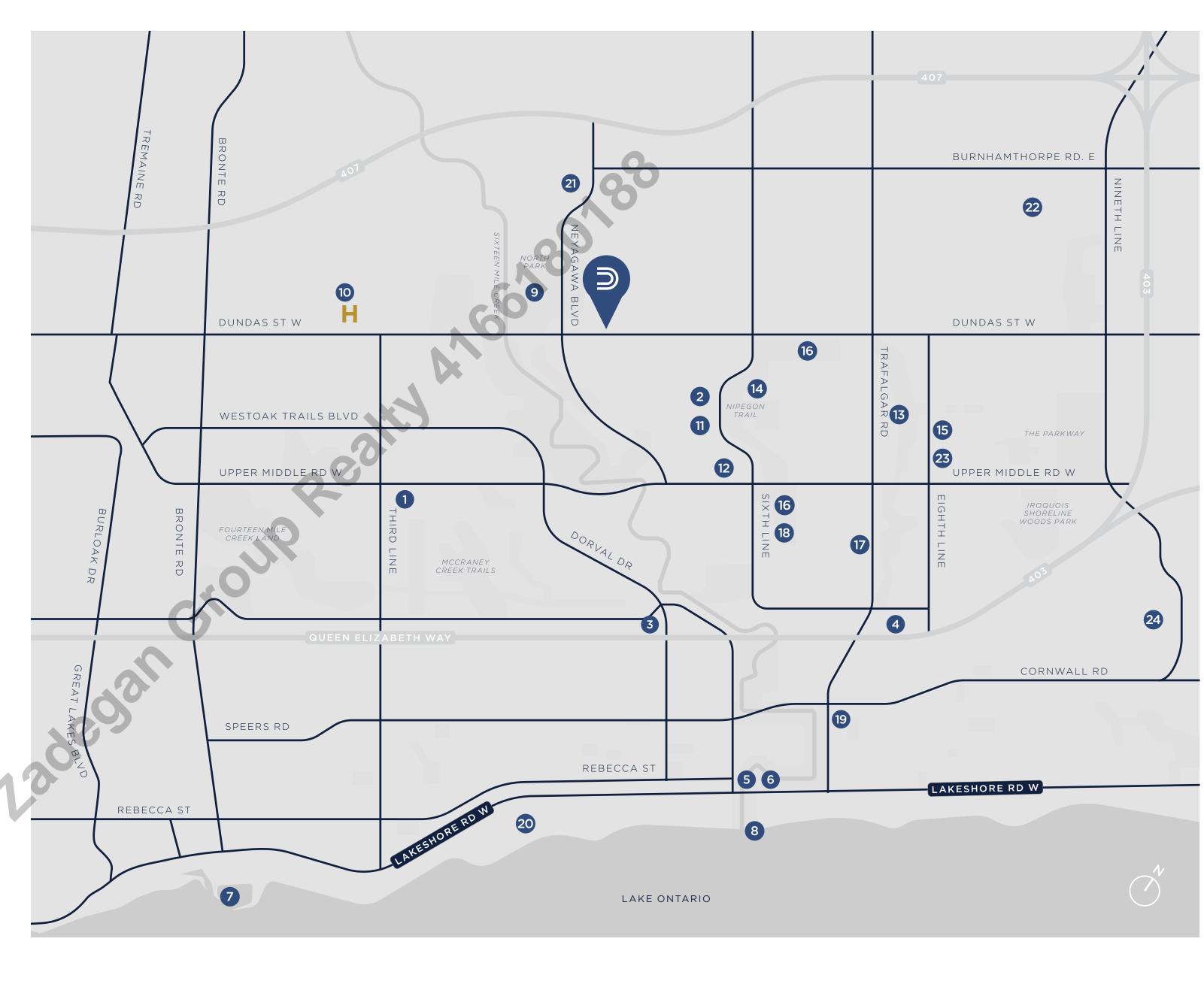
- 1 Oakville Soccer Club
- 2 River Oaks Community Centre
- 3 Goodlife Fitness
- 4 National Fitness
- 5 Oakville Galleries
- 6 Oakville Centre for the Performing Arts
- 7 Bronte Outer Harbour Marina
- 8 Oakville Harbour
- 9 Sixteen Mile Sports Complex

#### HEALTHCARE

10 Oakville Trafalgar Memorial Hospital

#### SCHOOLS

- 11 Holy Trinity Catholic School
- 12 St. Andrew Catholic Elementary School
- 13 Trafalgar Ridge Montessori School
- 14 River Oaks Public School
- 15 Iroquois Ridge High School
- 16 Munn's Public School
- 17 Sheridan College
- 18 White Oaks Secondary School
- 19 MacLachlan College
- 20 Appleby College
- 21 King's Christian Collegiate
- 22 Fernhill Private School
- 23 Oakville Academy for the Arts
- 24 Liaison Culinary College







### Oakville Trafalgar Memorial Hospital

- State-of-the-art hospital offering a full range of health services
  - 1.6million-square-foot, \$2.7billion facility
    - First digital hospital in Oakville
      - 457 "smart" patient rooms

#### Both within walking distance from Distrikt Trailside



#### Sixteen Mile Sports Complex

- 79-hectare, LEED Gold certified sports park and complex
  - 6 new sports fields
- 1 Olympic-sized and 3 NHL-sized ice pad with seating for 1,500 spectators
  - Connecting to nature and BMX trails, splash pads, and dog parks





# EASY ACCESS TO ALL MAJOR HIGHWAYS AND TRANSIT HUBS

Getting around Oakville or anywhere else in the GTA is easy. Simply choose your preferred mode of transportation and access anywhere you desire in a matter of minutes. Over 25 regular transit routes. Oakville was the first city to incorporate the Presto Card.

- QEW/Highway 403
- Highway 407
- Go Transit Bus Routes
- GO Transit Line
- VIA Rail Station





# OAKVILLE ANNOUNCED AS AN ANCHOR HUB!

An Anchor Hub joins together diverse forms of public transportation, making the surrounding area very easily accessible for commuters. With the Oakville GO Station on the Lakeshore West Line and the bus loop for Oakville Transit, along with plans to integrate the Regional Express Rail, Rapid Transit and local service, Oakville is recognized an Anchor Hub in the Greater Toronto Hamilton Area.

# SOME KEY POINTS

Anchor Hubs have the potential to transform the regional urban structure because they are anchors of the regional transportation system.



of GO Train commuters live within 5 km of a station



between Distrikt Trailside and a GO Station

# APPROX.

people enter Oakville for work. This number will only continue to grow as the commuting experience becomes even more efficient.



in Midtown Oakville, whereas there are only 9.4 jobs per acre in the GTHA





## THE DESIRE FOR CONDOS IN OAKVILLE

With an average real estate transaction price of **\$1,270,000**, affordability is the major issue driving the need for smaller products at reasonable price points.





# TORONTO URBAN EXPATS NOW MOVING TO THE SUBURBS

• Average Household income in Toronto is \$92,020 • 70% of the Population will be capped at \$1M to purchase their home Price points and affordability in the suburbs will be the driving factor Oakville is rated the 4th best neighbourhood in Canada Oakville is the #1 rated neighbourhood in the GTA



# OAKVILLE RENTAL MARKET

Oakville leases at **100% ask** and on average in 10 days.

### **CONDO RENTALS**

2019	2020	$\uparrow$	10%
2017	2018	$\uparrow$	8%

#### Q2 2019

1 Bed	\$1,750	
Avg. Rental	\$2,060	
Q4 2019		
1 Bed	\$1,950	
Avg. Rental	\$2,140	

# 

#### VACANCY RATE

Lowest in the GTA at 0.6%







## **∋** distrikt

# Reality STORY ON DISTRIKT

Distrikt has been designing and constructing homes in the GTA for over a decade, blending design excellence with the best construction practices to deliver unprecedented value to their customers. With a hands-on approach and a reputation for design and collaboration, Distrikt delivers exceptional quality and overall project synergy. Distrikt is proud to be developing over 1,500 units in Oakville.

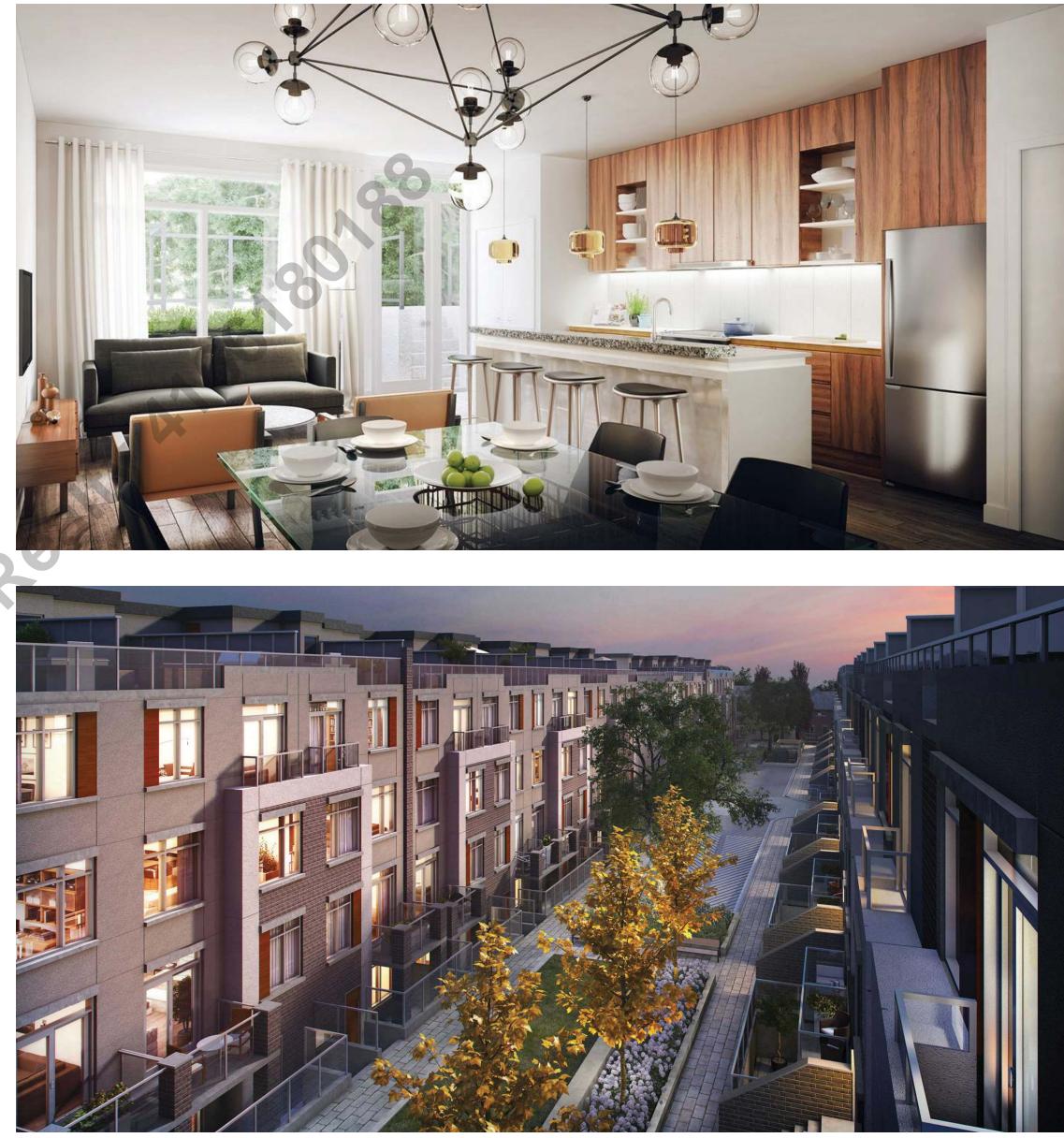


# THE FUTURE OF DISTRIKT'S DEVELOPMENTS

Sept 2019	Launch of Distrikt Trailside - Oakville
	300 units, 95% Sold
— Spring 2020	Distrikt Trailside 2.0 - Oakville
	330 Units
— Fall 2020	Distrikt Forest Hill - Toronto
	Boutique Building of 60 Signature Suites
— Spring 2021	Distrikt Trafalgar - Oakville
	30 storeys - 400 Units
— Fall 2021	Distrikt Islington Village - Etobicoke
	125 Townhouse Community
Spring 2022	Distrikt Trafalgar 2 - Oakville
	30 Storey Building - 400 Units
	10

CION

+ 3 exciting sites in acquisition status in the GTA representing another 1500 – 2500 units.









# BRINGING THE BEST OF THE BEST TOGETHER

#### FIGUR3

#### **INTERIOR DESIGN: FIGURE3**

Living environments are more than the physical space. They need to evoke an emotional response that inspires an energized and centered lifestyle.

An award winning influencer, figure3 creates environments that elevate the living experience. With a philosophy and approach that is deeply rooted in purposeful and timeless design, figure3 understands that great design is about more than just the aesthetics, it is about understanding how people both want and need to live. Local and international clients benefit from figure3's 20+ years of cross-industry insights and a highly collaborative process - connecting people to place.



#### FINANCING: FIERA REAL ESTATE

Fiera Real Estate is a Canadian real estate investment management company that provides direct real estate investment opportunities to institutional investors, foundation and endowment clients, and high net-worth investors.

Committed to providing superior client-driven investment strategies that continuously generate value for their investors.

Their vision is to be the most trusted real estate investment management firm in Canada as recognized by their stakeholders. KIRKOR ARCHITECTS

#### ARCHITECT: KIRKOR

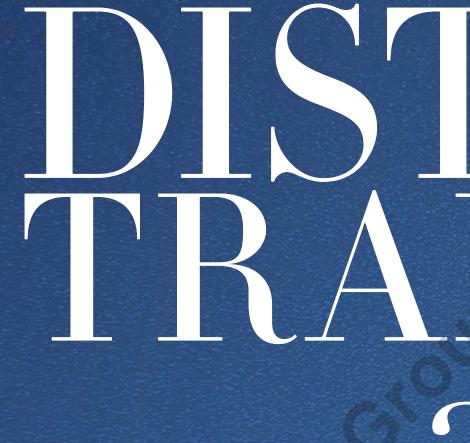
KIRKOR's success is informed and driven by the talents of their growing studio. They strongly believe in the ability for young architects and designers to be responsible for complex projects. They encourage leadership through continuous mentoring. They foster exploration and questioning. And just as importantly, they develop the skills required to build support around their ideas. This is how they achieve consensus around designs that can be ultimately executed into form. Building on 35 years of architectural practice. And together we are leading the field to exciting new possibilities. Design solutions are strengthened when Kirkor can inspire others to believe in them.

### $\begin{bmatrix} K u - z u : i a n \end{bmatrix}$

#### SALES: KUZUIAN REAL ESTATE

Kuzuian Real Estate combines unrivaled sales and marketing expertise with an in-depth awareness of the development landscape. Their team is driven, dedicated and uniquely qualified in commanding real estate sales in Toronto. With more than \$6 billion of real estate sold in the last 5 years, they continue their legacy of overwhelming success in condominium sales. They deliver a complete approach encompassing comprehensive in-house research, design and product development, marketing, and sales experience.





# 62.0



# FEATURES

- 330 condo suites
- 6 acre development site
- Condominiums with 9ft ceilings, Lower and Upper Penthouses with 10ft ceilings
- Traditional masonry craftsmanship with modern brass metal panel inserts throughout
- Over 15,000 sq ft of beautifully designed and programmed indoor and outdoor amenity space
- Ground floor Lifestyle Retail programmed for future cafe, gallery or studio
- Grand lobby with double height ceilings
- All terraces and patios equipped with gas and water bibs
- Designer kitchens and vanities imported from Italy
- Distrikt AI Next generation smart living
- Over 40 visitor parking spots







TERRACE LOUNGE







C

Ø

Ĩ

G

J

10 10 10 10











# KITCHENS + INTERIORS

#### ANOTHER NAME IN EXCELLENCE

# IMPORTED KITCHENS AND BATHS CRAFTED IN ITALY



#### DESIGN FOR LIFE, BUILD FOR A LIFETIME.

#### Our story starts in our name. Trevisana.

Treviso is a small town in the heart of Italy, world-renowned for their design and craftsmanship of furniture and home interiors. 50 years ago, just outside Treviso, the Ongaro family opened a small workshop to pursue their vision of what kitchen design should be.



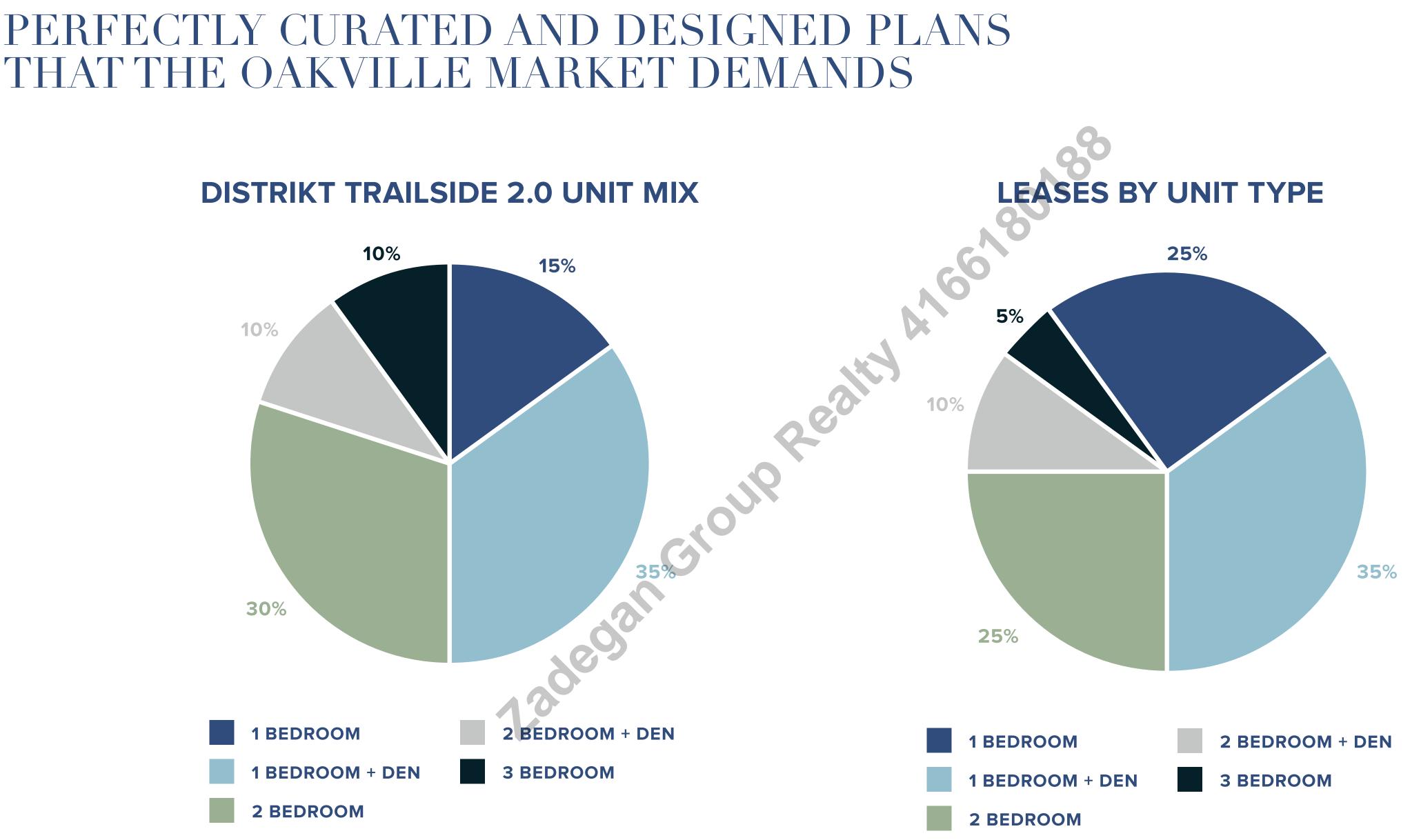






# THAT THE OAKVILLE MARKET DEMANDS

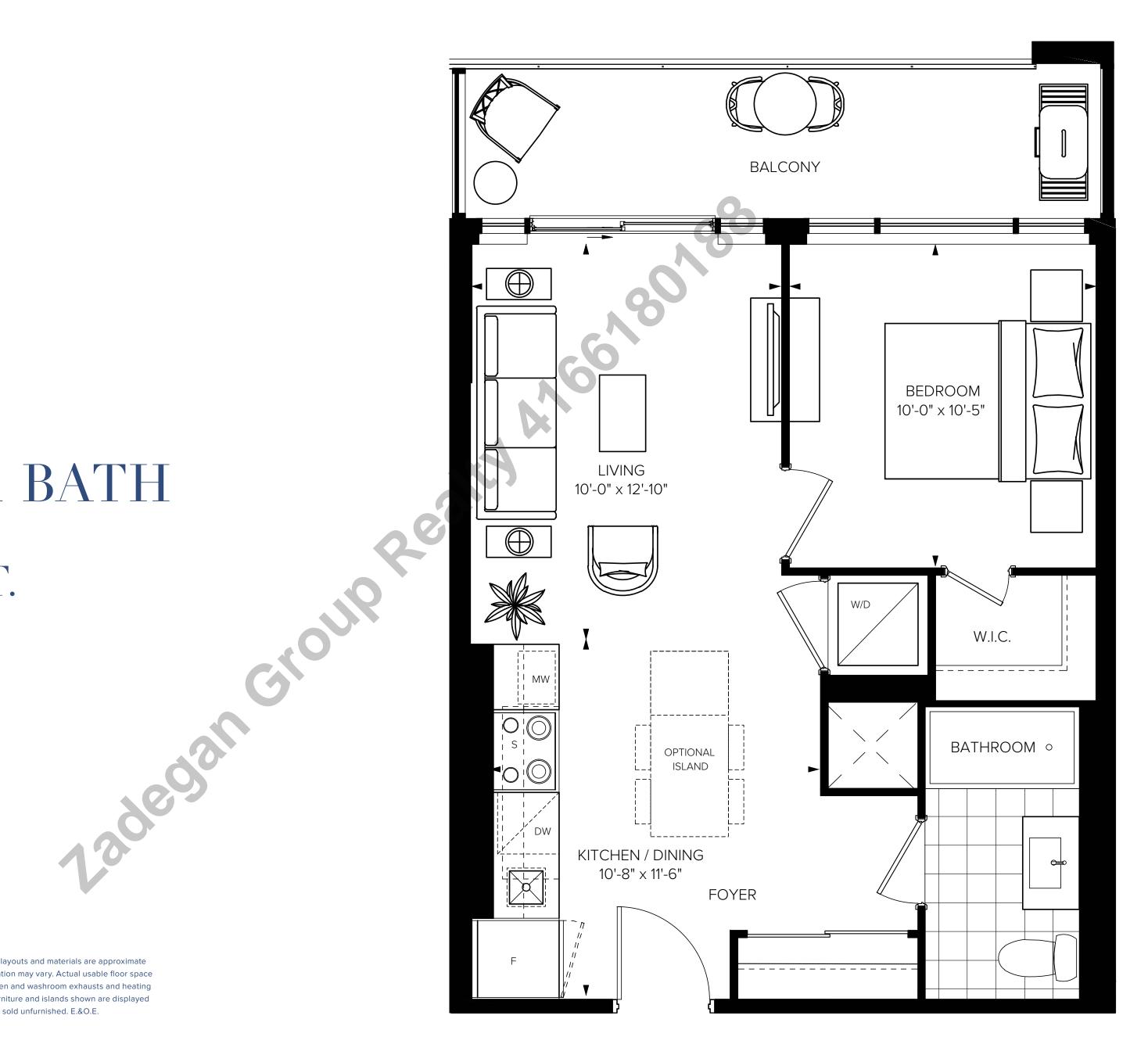
## **DISTRIKT TRAILSIDE 2.0 UNIT MIX**





# 1 BEDROOM, 1 BATH 541 SQ.FT.

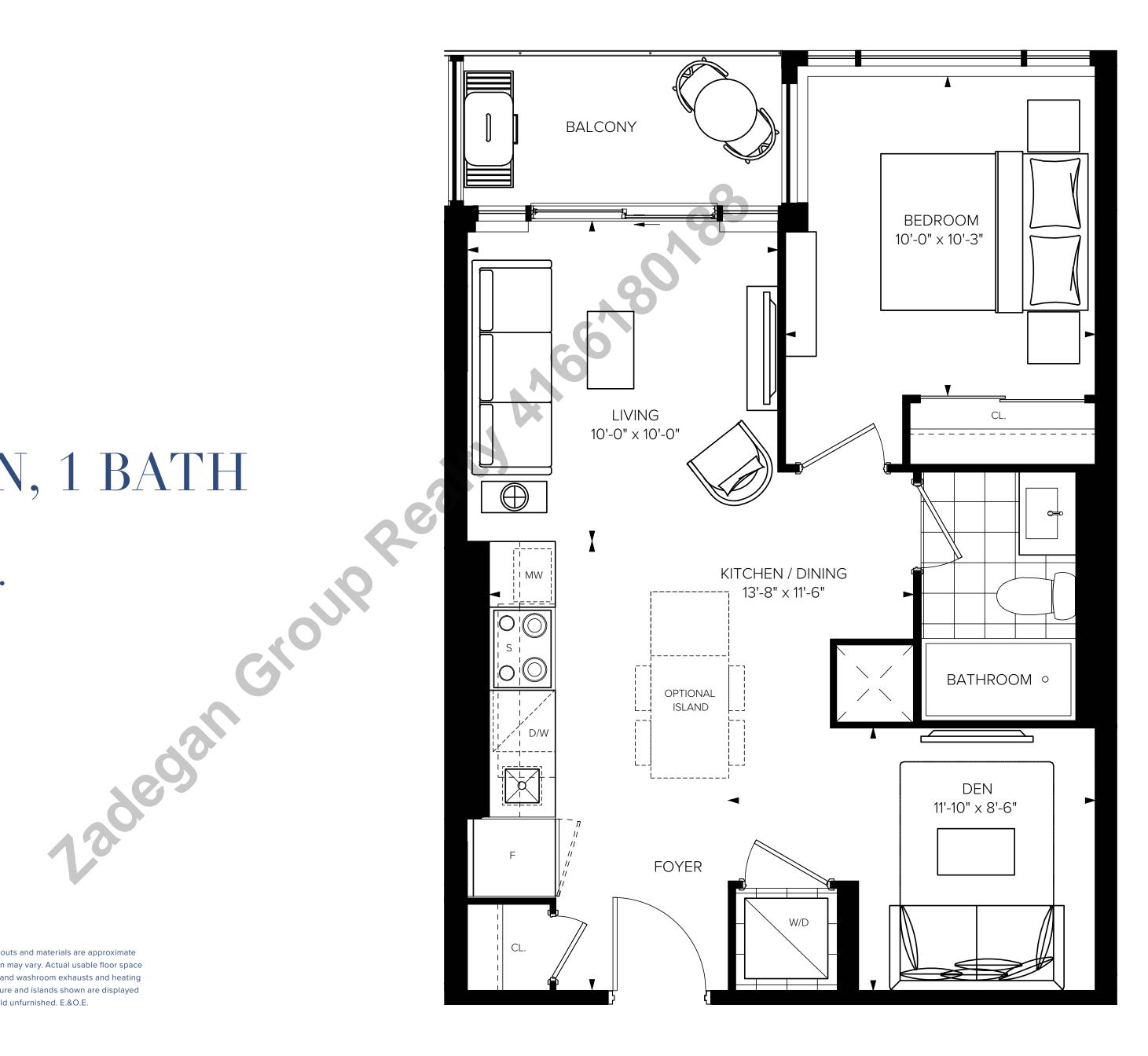
Plan is not to scale and all illustrations are artist concept only. Dimensions, specifications, layouts and materials are approximate only and are subject to change without notice. Tile patterns may vary. Window size and location may vary. Actual usable floor space may vary from stated floor area. Bulkheads required for mechanical purposes such as kitchen and washroom exhausts and heating and cooling ducts have not been indicated. Balcony location(s) and sizes vary per floor. Furniture and islands shown are displayed for illustration purposes only and are not included in the sale price. Suites are sold unfurnished. E.&O.E.





# 1 BEDROOM + DEN, 1 BATH593 SQ.FT.

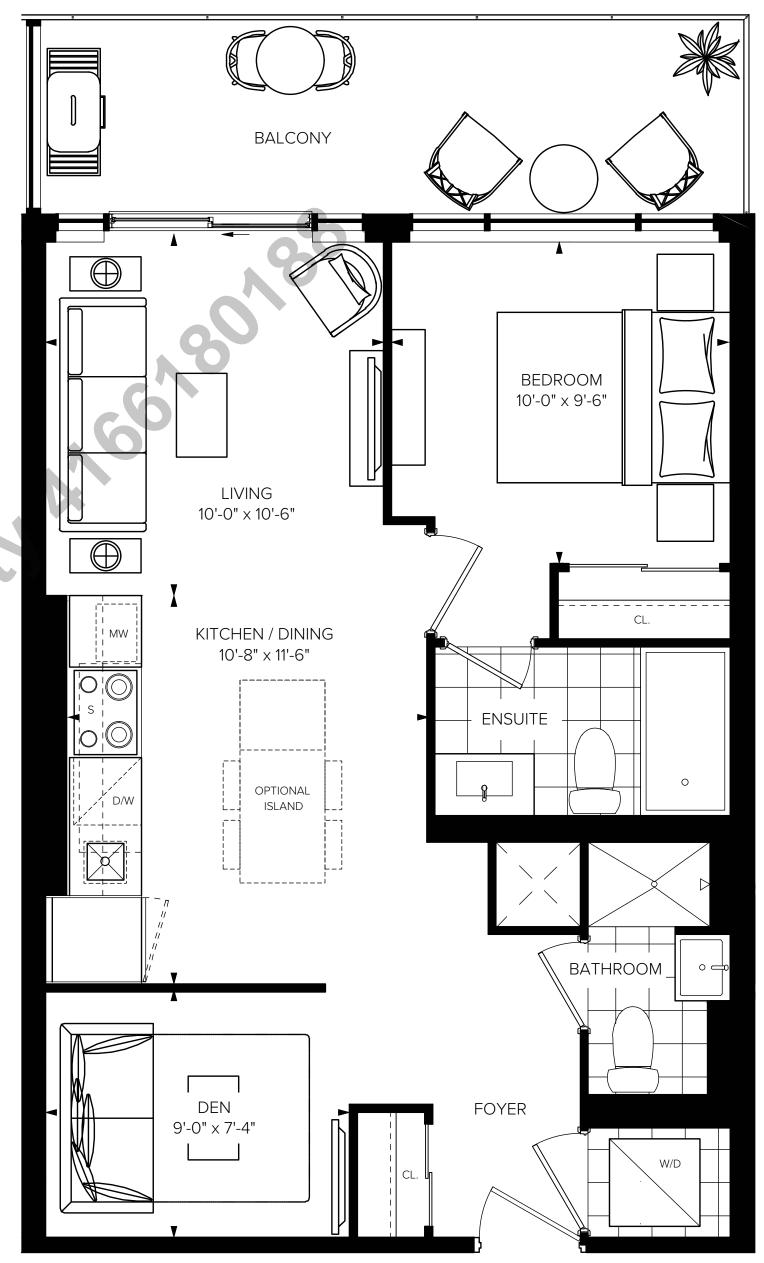
Plan is not to scale and all illustrations are artist concept only. Dimensions, specifications, layouts and materials are approximate only and are subject to change without notice. Tile patterns may vary. Window size and location may vary. Actual usable floor space may vary from stated floor area. Bulkheads required for mechanical purposes such as kitchen and washroom exhausts and heating and cooling ducts have not been indicated. Balcony location(s) and sizes vary per floor. Furniture and islands shown are displayed for illustration purposes only and are not included in the sale price. Suites are sold unfurnished. E.&O.E.





# 

Plan is not to scale and all illustrations are artist concept only. Dimensions, specifications, layouts and materials are approximate only and are subject to change without notice. Tile patterns may vary. Window size and location may vary. Actual usable floor space may vary from stated floor area. Bulkheads required for mechanical purposes such as kitchen and washroom exhausts and heating and cooling ducts have not been indicated. Balcony location(s) and sizes vary per floor. Furniture and islands shown are displayed for illustration purposes only and are not included in the sale price. Suites are sold unfurnished. E.&O.E.

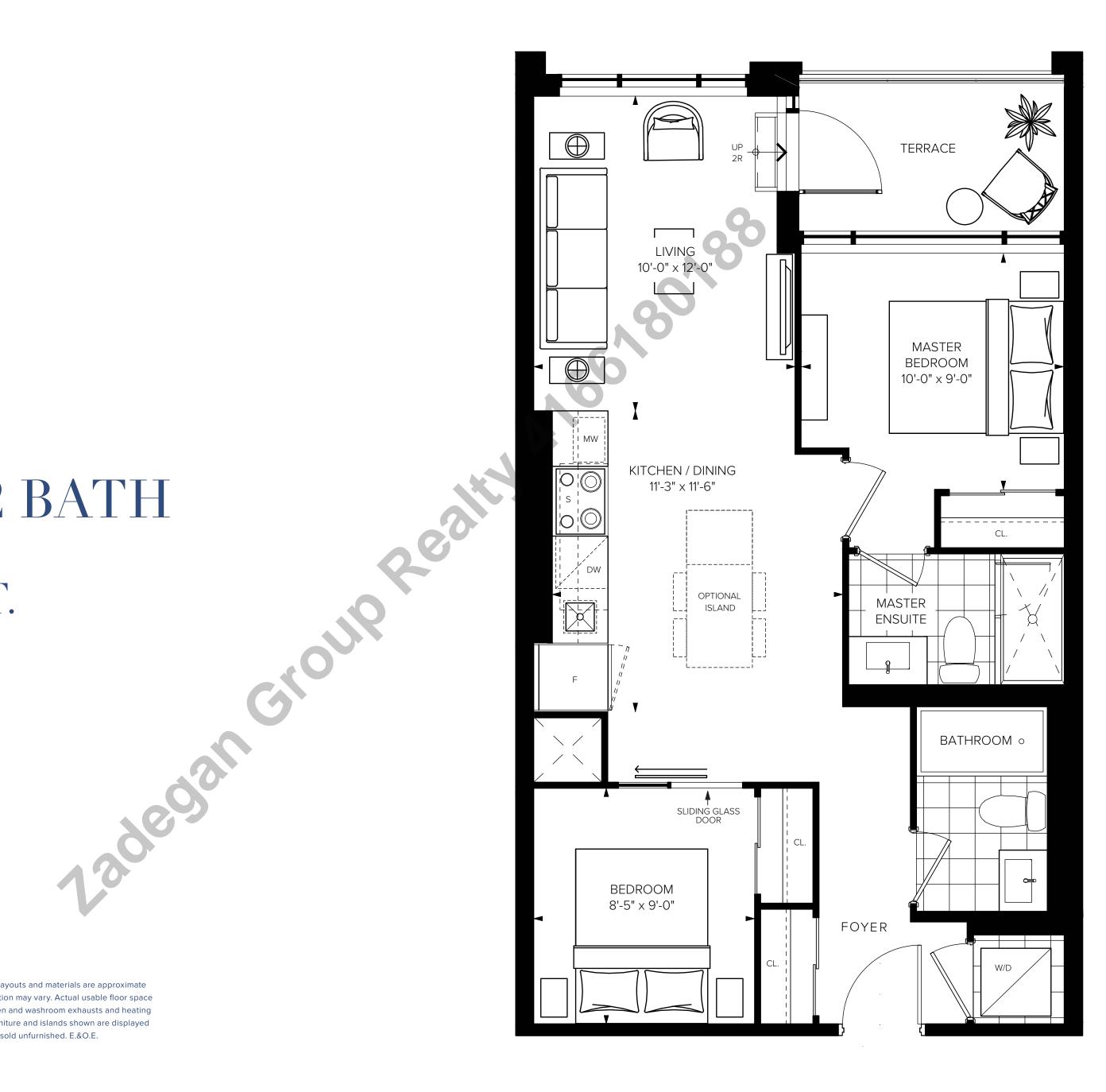


.



# 2 BEDROOM, 2 BATH 709 SQ.FT.

Plan is not to scale and all illustrations are artist concept only. Dimensions, specifications, layouts and materials are approximate only and are subject to change without notice. Tile patterns may vary. Window size and location may vary. Actual usable floor space may vary from stated floor area. Bulkheads required for mechanical purposes such as kitchen and washroom exhausts and heating and cooling ducts have not been indicated. Balcony location(s) and sizes vary per floor. Furniture and islands shown are displayed for illustration purposes only and are not included in the sale price. Suites are sold unfurnished. E.&O.E.





# NEW SALE AVERAGES IN THE GTA

TORONTO

\$1,348

PER SQ FT

UP 27% IN 2019

VAUGHAN

\$930

PER SQ FT

UP 25% IN 2019

\$1,043 PER SQ FT

Condo Investors biggest opportunity is Oakville for the next 4 years.

NORTH YORK

UP 25% IN 2019

#### **MISSISSAUGA**

\$1,050

PER SQ FT

UP 24% IN 2019

**TRAILSIDE 2.0** 

\$790

PER SQ FT

OAKVILLE'S NEW CONDO COMMUNITIES STAND TO GAIN SIMILAR APPRECIATION



#### **Investment #1**

Toronto Average Size: 700sf Average psf in Toronto: \$1,350 Group Purchase Price: \$945,000 Deposit (20%): \$189,000 Average DCs: \$16,000 Land Transfer Tax: \$30,745

Where do you think the best investment opportunity is?

## COMPARING CITIES

### **TORONTO VS. OAKVILLE**

#### **Investment #2**

Distrikt Trailside 2.0 Average Size: 700sf Average psf in Oakville: \$790 Purchase Price: \$553,000 Deposit (20%): \$110,600 Average DCs: \$0 Land Transfer Tax: \$7,553



# PLATINUM BROKER INCENTIVES

## EARLY PORTAL ACCESS

### D/C'S CAPPED AT \$0

ASSIGNMENTS \$1,000

EXTENDED DEPOSIT STRUCTURE

LEASE DURING OCCUPANCY

PARKING SPACE AND LOCKER WITH EVERY SUITE (VALUED AT \$50,000)









# THANK YOU



BROKER OF RECORD

What could your home sell for in Today's Market?



□ 416.489.4287 | ⊂ 416.618.0188 Ari@TorontoLuxuryHomez.com | TorontoLuxuryHomez.com

